

We are at a crossroads here in Fairfield: either we continue to move forward, or we regress backwards.

I believe that the vision that John and I share for the Harbour will continue to move us in the right direction.

It's clear from the new candidates' handouts that they are very critical of our vision. Why??

1. Don't they see value in a positive financial position where our businesses are self-sufficient, where banks compete to loan you money? Because that's what we value.
2. Don't they see the value in the repair of our 385-infrastructure? Because that's what we value.

We have signed contracts to pave another 6 golf cart paths, rebuild another 500 feet of seawall, and rebuild another Marina. Shoreline will be constructed like Birdland. We also established a long-term contract to finish the inner harbour seawall with locked in prices until 2030.

3. Don't they value our security? Because that's what we value.

This summer we will be the only community in our area that is truly GATED with RFID technology and license plate readers. We will know who is coming into our community and it will all be logged and recorded for your safety.

4. Don't they value increasing your reserves or umbrella policy to reflect the risks inherent in coastal communities? Because that's what we value.
5. Don't they value getting a long-term commercial lease for your property on Highway 55? Because that's what we value.

I have read their vision for our community—a vision that doesn't exist in reality anywhere in America. They want to change the bylaws, covenants, and articles of incorporation to fit their agenda instead of functioning within them. Our board has followed the rules to the letter.

They can't name a community, a city, a town, a business, or a corporation that makes decisions by group consensus. Can you imagine the cost and time, let alone how things will grind to a halt, if we must vote on every capital expenditure or land transaction?

That's not how things are done in our republic and that's not how things are done in a community of our size.

No vendor will ever want to do business with you knowing that their sealed bid and proprietary information will become public knowledge. Future homeowners will not

buy our lots because in the negotiation of the sale we must go back and forth with the community to settle on a price. Not to mention that you open Pandora's box and go down a slippery slope because you are going against NC statutes, jeopardizing your coverage for errors and omissions, and exposing this entire community to a lawsuit that cannot be defended.

But the most telling statement in both of their bio's is their mention of wanting a "clear and understandable budget"??

We provide an income statement, a balance sheet, and a Profit & Loss statement which are Generally Accepted Accounting Principles standards known as GAAP which all businesses use. And if everything is budgeted (which it is) how can you then say that we have "uncontrolled spending"??

My guess is that THEY are NOT able to read financials and don't understand numbers.

Sure, it's easy and comfortable to run on ... I'm not going to raise your dues ... It feels good to say ... It feels good to HEAR ... but unfortunately this is exactly the stagnant mindset that has led us to our current situation.

If only prior candidates had been willing to raise the annual dues by \$75 since we bought the 385 ... that's just six dollars a month (that's a glass of wine or a beer) ... we would already have the exact funds needed to rebuild our infrastructure and Harbour Club.

This vicious process of crucifying volunteers for being willing to make the hard decisions to keep your community current needs to end tonight ... otherwise every future board member will live in fear of retaliation just for doing their jobs ... and this dysfunctional cycle will continue over and over.

In the biggest growth period since our conception, this is NOT the time to change leadership. Both John and I have been on the ground floor of progress here in the Harbour and we know the intimate details of each project.

We have established solid working relationships with the businesses that our POA will use to continue the improvements to our wonderful community.

Look at the results: we are no longer handcuffed by the terms of the 385 loan, we have a fully funded Harbour Club project, a growing non-dues income, and a specific, planned budget to replace our failing 50 year old infrastructure.

John and I originally ran on getting our books in order, becoming financially positive, finding new sources of revenue, and working to make the Harbour Club Community Center a reality.

We have fulfilled those promises and are eager to continue this progress. We are the proven executives you need going forward.

You can learn MORE about this at our NEW WEB SITE Fhforward.org



VOTE FOR
Phil Hewett &
John Rothengast

Help Us Move
Fairfield Harbour **Forward**

Experience for Growth & Prosperity



fhforward.org